Job Opportunities at Hi #connections

Hiring Freshers

Position: Business Development Associate

No. of Vacancies: 3 (Three)

Nature of Job: Full Time

Location: Sector-V, Salt Lake, Kolkata

Nature of Industry: Solar, Renewable Energy

Responsibilities:

1. Generate new leads of potential clients from existing and new databases.

- 2. Present marketing material or presentations to prospective clients.
- 3. Follow up with clients on regular basis, collect information that is necessary for design of their project.
- 4. Work with the design team to ensure that proposals are sent timely.
- 5. Follow up with clients for sales closure
- 6. Engage in Email or WhatsApp marketing, cold calling

Qualification: Graduation (Preferably B.Sc.)

Languages known: English, Hindi, Bengali (compulsory)

Experience: Fresher

Working Structure:

Monday to Friday - 10 a.m. to 06:30 p.m. Saturday -1st, 3rd and 5th (10 a.m. to 04:30 p.m.)

Immediate joiners will be given 1st preference.